Financial Statements for the years ended June 30, 2022 and June 30, 2021

CONDON O'MEARA McGinty & DONNELLY LLP

Certified Public Accountants

One Battery Park Plaza New York, NY 10004-1405 Tel: (212) 661 - 7777

Fax: (212) 661 - 4010

Independent Auditor's Report

To the Board of Directors National Alliance on Mental Illness of New York City, Inc.

Opinion

We have audited the accompanying financial statements of National Alliance on Mental Illness of New York City, Inc. (the "Organization"), which comprise the statement of financial position as of June 30, 2022 and June 30, 2021 and the related statement of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2022 and June 30, 2021, and the results of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Statement of Financial Position

Assets

	June 30		
	2022	2021	
Current assets			
Cash and cash equivalents	\$3,438,009	\$2,916,453	
Investments, at fair value	16,413	19,124	
Contributions receivable	457,000	123,000	
Government grants receivable	-	28,963	
Prepaid expenses and other assets		15,213	
Total current assets	3,911,422	3,102,753	
Leasehold improvements and equipment, net	228,591	57,349	
Security deposit	325,975	4,775	
Total assets	\$4,465,988	\$3,164,877	
Liabilities and Net Assets			
T . 1 . 1 . 1 . 1			
Liabilities Accounts payable and accrued expenses	\$ 260,286	\$ 181,247	
Deferred rent	152,742	Ψ 101,217 -	
Total liabilities	413,028	181,247	
Net assets			
Without donor restrictions			
Operations	2,692,960	2,376,965	
Board designated	700,000	400,000	
Total without donor restrictions	3,392,960	2,776,965	
With donor restrictions	660,000	206,665	
Total net assets	4,052,960	2,983,630	
Total liabilities and net assets	\$4,465,988	<u>\$3,164,877</u>	

Statement of Activities For Year Ended June 30, 2022 (with Summarized Comparative Information for June 30, 2021)

		2022		2021
	Without donor Restrictions	With donor Restrictions	Total	Total
Public support and revenue				
Grants and contributions	\$2,259,455	\$820,000	\$3,079,455	\$2,026,486
Special events, net of direct expenses of				
\$17,005 in 2022 and \$41,553 in 2021	1,420,253	-	1,420,253	1,303,249
Membership dues	710	-	710	3,423
Other	278,616	-	278,616	84,783
Net assets released from restrictions	<u>366,665</u>	(366,665)	<u> </u>	
Total public support and revenue	4,325,699	453,335	4,779,034	3,417,941
Expenses				
Program services	2,877,087	-	2,877,087	1,774,145
Supporting activities				
Management and general	504,377	-	504,377	298,969
Fundraising	326,716		326,716	213,294
Total expenses	3,708,180		3,708,180	2,286,408
Increase in net assets before				
investment return	617,519	453,335	1,070,854	1,131,533
Investment return	(1,524)		(1,524)	19,092
Increase in net assets	615,995	453,335	1,069,330	1,150,625
Net assets, beginning of year	2,776,965	206,665	2,983,630	1,833,005
Net assets, end of year	\$3,392,960	\$ 660,000	\$4,052,960	<u>\$2,983,630</u>

Statement of Activities Year Ended June 30, 2021

	Without	With	
	Donor	Donor	
	Restrictions	Restrictions	Total
Public support and revenue			
Grants and contributions	\$ 1,621,486	\$ 405,000	\$ 2,026,486
Special events, net of direct expenses of			
\$41,553	1,303,249	-	1,303,249
Membership dues	3,423	-	3,423
Other	84,783	-	84,783
Net assets released from restrictions	555,460	(555,460)	_
Total public support and revenue	3,568,401	(150,460)	3,417,941
Expenses			
Program services	1,774,145	-	1,774,145
Supporting activities			
Management and general	298,969	-	298,969
Fundraising	213,294		213,294
Total expenses	2,286,408		2,286,408
Increase (decrease) in net assets			
before investment return	1,281,993	(150,460)	1,131,533
Investment return	19,092		19,092
Increase (decrease) in net assets	1,301,085	(150,460)	1,150,625
Net assets, beginning of year	1,475,880	357,125	1,833,005
Net assets, end of year	\$ 2,776,965	\$ 206,665	\$ 2,983,630

Statement of Functional Expenses
Year Ended June 30, 2022

(with Summarized Comparative Information for June 30, 2021)

			2022	22		2021
			Supportin Management	Supporting Activities magement		
		Program	and		F. 1646	F-10-10-10-10-10-10-10-10-10-10-10-10-10-
Expenses	18es	Services	General	runaraising	10131	1 0131
Pa	Payroll and related					
	Salaries and wages	\$1,279,250	\$ 107,835	\$ 206,978	\$1,594,063	\$1,144,867
	Payroll taxes and employee benefits	281,727	24,264	31,003	336,994	301,941
	Total payroll and related	1,560,977	132,099	237,981	1,931,057	1,446,808
Ö	Other					
	Events	283,923	ı	47,825	331,748	129,130
	Consultants	158,536	307,590	ı	466,126	316,574
	Equipment rental and maintenance	64,969	5,595	7,150	77,714	37,972
	Program supplies	39,986	3,444	4,400	47,830	7,103
	Occupancy	292,789	25,216	32,221	350,226	199,473
	Travel	5,983	ı	I	5,983	998
	Insurance	23,209	2,901	2,901	29,011	19,913
	Communications	45,571	3,925	5,015	54,511	35,928
	Postage	12,440	1,071	1,369	14,880	9,182
	Office supplies	17,622	1,518	1,939	21,079	18,505
	Sub-grant	335,000	ı	I	335,000	50,000
	Other	9,552	18,733	l	28,285	32,526
	Depreciation and amortization	26,530	2,285	2,920	31,735	23,981
	Total other	1,316,110	372,278	105,740	1,794,128	881,153
	Total expenses by function	2,877,087	504,377	343,721	3,725,185	2,327,961
Less:	direct e			17 005	17.005	11 552
	on the statement of activities			'	00,71	41,733
	Total	27,8/1,08/	\$ 504,377	\$ 376,716	\$3,708,180	\$2,286,408

See notes to financial statements.

Statement of Functional Expenses Year Ended June 30, 2021

Mar	Program and Services General Fundraising Total			\$ 904,579 \$ 85,123 \$ 155,165 \$1,144,867	<u>265,277</u> <u>14,378</u> <u>22,286</u> <u>301,941</u>			79,209 - 49,921 129,130	147,192 169,382 - 316,574	33,361 1,808 2,803 37,972	6,241 338 524 7,103	175,251 9,499 14,723 199,473	998 - <i>LLL</i>	15,931 1,991 1,991 19,913	31,565 1,711 2,652 35,928	8,067 437 678 9,182	16,258 881 1,366 18,505	50,000 50,000	19,367 12,280 879 32,526		604,289 199,468 77,396 881,153	1,774,145 298,969 254,847 2,327,961	- 41,55 <u>3</u> 41,55 <u>3</u>	
		Expenses	Payroll and related	Salaries and wages	Payroll taxes and employee benefits	Total payroll and related	Other	Events	Consultants	Equipment rental and maintenance	Program supplies	Occupancy	Travel	Insurance	Communications	Postage	Office supplies	Sub-grant	Other	Depreciation and amortization	Total other	Total expenses by function	Less: direct expenses of special events net with revenue on the statement of activities	

See notes to financial statements.

Statement of Cash Flows

	Year Ended June 30		
	2022	2021	
Cash flows from operating activities			
Increase in net assets	\$1,069,330	\$1,150,625	
Adjustments to reconcile increase in net assets			
to net cash provided by operating activities			
Depreciation and amortization	31,735	23,981	
Unrealized (gain) loss on investments	2,711	(5,561)	
(Increase) decrease in assets			
Contributions receivable	(334,000)	58,000	
Government grants receivable	28,963	(15,655)	
Prepaid expenses and other assets	15,213	(14,914)	
Security deposit	(321,200)	-	
Increase (decrease) in liabilities			
Accounts payable and accrued expenses	79,039	97,452	
Deferred rent amortization	152,742	-	
Unearned revenue	-	(78,500)	
Deferred grant		(184,300)	
Net cash provided by operating activities	724,533	1,031,128	
Cash flows (used in) investing activities			
Additions to leasehold improvements and equipment	(202,977)		
Net increase in cash and cash equivalents	521,556	1,031,128	
Cash and cash equivalents, beginning of year	2,916,453	1,885,325	
Cash and cash equivalents, end of year	\$3,438,009	<u>\$2,916,453</u>	

Notes to Financial Statements June 30, 2022 and June 30, 2021

Note 1 – Nature of Organization

National Alliance on Mental Illness of New York City, Inc. (the "Organization") helps families and individuals affected by mental illness build better lives through education, support, and advocacy. As one of the largest affiliates of the National Alliance on Mental Illness, it works collaboratively with state and national affiliates and other stakeholders in the community to educate the public, advocate for legislation, reduce stigma, and improve the mental health system.

Note 2 – Summary of significant accounting policies

Net assets

The Organization's net assets consist of the following:

Without donor restrictions

Operations

Net assets without donor restrictions represents those resources that are not subject to donor restrictions and can be spent at the Organization's discretion.

Board designated

The Organization maintains a reserve of net assets that will provide cash flow security in the event of a temporary shortfall; accommodate unusual or unforeseen emergency cash requirements or temporarily seed projects in anticipation of grant or special supporting funds. As of June 30, 2022 and June 30, 2021 the reserve was \$700,000 and \$400,000, respectively.

With donor restrictions

Net assets with donor restrictions consist of contributions that are restricted by the donor for a specific purpose or pertain to future periods. When a donor time restriction expires or the purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Cash equivalents

The Organization considers all highly liquid investments with original maturity dates of 90 days or less to be cash equivalents.

Investments

Investments are recorded at fair value.

Notes to Financial Statements (continued) June 30, 2022 and June 30, 2021

Note 2 – Summary of significant accounting policies (continued)

Fair value measurements

The Organization's investments are measured using Level 1 inputs, which are defined as quoted prices in active markets for identical assets that the reporting entity has the ability to access at the measurement date.

Government grants receivable

Government grants receivable consist of unreimbursed expenses under grant agreements between the Organization and state and local governments.

Allowance for doubtful accounts

The Organization believes its accounts receivable are fully collectible and an allowance for doubtful accounts is not necessary. Such estimate is based on management's experience, the aging of the receivables, subsequent receipts and the current economic conditions.

Leasehold improvements and equipment

Leasehold improvements and equipment are recorded at cost or at the estimated fair value at the date of gift, if donated. Purchases of leasehold improvements and equipment in excess of a nominal amount with a useful life of greater than one year are capitalized. Depreciation is being provided on the straight-line method over the estimated useful lives of the assets, which range from five to seven years for furniture, fixtures and equipment and three years for the website. Amortization is being provided on the straight-line method over the estimate useful life or the length of the lease, whichever is shorter.

Contributions

The Organization reports all contributions as support without donor restrictions unless they are received with donor stipulations that limit the use of the donated assets.

Funding

The Organization derives its revenue primarily from cost reimbursement contracts from New York State and Nassau County, and contributions from individuals, corporations and foundations.

Funding contracts are often subject to audit by the applicable granting agencies. The possible disallowances by the granting agencies of any item charged to the program cannot be determined until such time when and if an audit occurs. Therefore, no provision for any potential disallowances that may result from such audits has been made in the accompanying financial statements. Management is of the opinion that any potential disallowances will not be material to the accompanying financial statements.

Notes to Financial Statements (continued) June 30, 2022 and June 30, 2021

Note 2 – Summary of significant accounting policies (continued)

<u>Functional expenses</u>

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated between the program services and supporting activities benefited. Expenses attributable to more than one functional area are allocated based on time and effort.

Concentrations of credit risk

The Organization's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, cash equivalents and receivables. The Organization maintains its cash and cash equivalents balances with what it believes to be quality financial institutions. At times during the year, the Organization's cash balances exceeded the FDIC insurance limit. However, the Organization has not experienced any losses in such accounts to date. The Organization's management monitors the collectability of the receivables on an ongoing basis. The Organization believes no significant concentrations of credit risk exist with respect to its cash, cash equivalents and receivables.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from those estimates.

Subsequent events

Management has evaluated events and transactions for potential recognition or disclosure through January 3, 2023, which is the date the financial statements were available to be issued.

Notes to Financial Statements (continued) June 30, 2022 and June 30, 2021

Note 3 – Liquidity and availability of financial assets

The following is a summary of the Organization's financial assets as of June 30, 2022 and June 30, 2021, available for general operations within one year of the statement of financial position date:

	2022	2021
Cash and cash equivalents	\$3,438,009	\$2,916,453
Investments, at fair value	16,413	19,124
Contributions receivable	457,000	123,000
Government grants receivable		28,963
Sub-total	3,911,422	3,087,540
Less: Board designated net assets	<u>(700,000)</u>	(400,000)
Total	\$3,211,422	\$2,687,540

The Organization strives to maintain a sufficient amount of cash and cash equivalents in the bank to cover six months of operations.

Note 4 – Investments

The following is a summary of the Organization's investments at June 30, 2022 and June 30, 2021:

	20)22	20	2021			
	Cost	Fair Value	Cost	Fair Value			
Exchange traded fund Equities	\$ 4.498	\$ 16.413	\$ 4.498	\$ 19.124			
Equilles	<u>\$ 4,498</u>	\$ 10,413	<u>\$ 4,498</u>	<u>\$ 19,1</u>			

Note 5 – Leasehold improvements and equipment

The summary of leasehold improvements and equipment as of June 30, 2022 and June 30, 2021 is as follows:

	2022	2021
Leasehold improvements	\$ 149,038	\$ 79,441
Furniture, fixtures and equipment	415,482	282,102
Website	45,000	45,000
Sub-total	609,520	406,543
Less accumulated depreciation and amortization	<u>380,929</u>	349,194
Net leasehold improvements		
and equipment	\$ 228,591	\$ 57,349

Notes to Financial Statements (continued) June 30, 2022 and June 30, 2021

Note 6 - Paycheck Protection Program

During 2020, the Organization applied for and received \$184,300 under the Paycheck Protection Program ("PPP") which is a business loan program established under the Coronavirus Aid, Relief, and Economic Security Act. The Organization had the loan forgiven in its entirety during June 2021 and recorded the revenue as part of grants and contributions in the 2021 statement of activities.

Note 7 – Net assets with donor restrictions

The following is a summary of the net assets with donor restrictions for the years ended June 30, 2022 and June 30, 2021:

		20)22	
	Balance at		Net Assets	Balance at
	June 30,		Released from	June 30,
	2021	Contributions	Restrictions	2022
Public Policy and				
Advocacy	\$ 65,000	\$ -	\$ (65,000)	\$ -
In Our Own Voice	11,665	_	(11,665)	-
Family Match	115,000	-	(115,000)	_
Ending the Silence	15,000	-	(15,000)	-
Dalio Family Fund, Inc.	-	500,000	-	500,000
van Ameringen Foundation	-	- 300,000		150,000
The Murray G. and Beatrice				
H. Sherman Charitable				
Trust		20,000	(10,000)	10,000
Total	\$ 206,665	\$ 820,000	\$ (366,665)	\$ 660,000
		20	021	
	Balance at		Net Assets	Balance at
	June 30,		Released from	June 30,
	2020	Contributions	<u>Restrictions</u>	2021
Public policy and advocacy	\$ 90,000	\$ 130,000	\$ (155,000)	\$ 65,000
In Our Own Voice	17,500	20,000	(25,835)	11,665
Family Match	-	230,000	(115,000)	115,000
Ending the Silence	15,000	25,000	(25,000)	15,000
Covid19	234,625		(234,625)	
Total	\$ 357,125	\$ 405,000	\$ (555,460)	\$ 206,665

Notes to Financial Statements (continued) June 30, 2022 and June 30, 2021

Note 8 – Commitments

Lease agreement

During August 2003, the Organization entered into an agreement to lease office space. The lease commenced on August 14, 2003 and in October 2018 was extended through October 2028. The lease calls for monthly payments of \$13,685 in the first year of the lease and increases 2.5% annually thereafter.

During March 2022, the Organization entered into a lease agreement for additional office space commencing March 15, 2022 and expiring August 31, 2040 at an initial base monthly rent of \$27,352 increasing to \$58,297 during the final year of the lease. The Organization received a sixmonth rent abatement at the commencement of the lease with payments due to begin in September 2022. The Organization also received an additional rent abatement for eleven various periods throughout the lease.

In addition to the base annual rent, the Organization is required to pay its proportionate share of increases in certain operating costs of the landlord as outlined in the lease. In connection with the lease, the Organization paid a security deposit of \$247,788 to the landlord.

The following are the future minimum annual lease payments required at June 30, 2022:

Fiscal Year	 Amount
2023	\$ 457,867
2024	356,435
2025	509,972
2026	522,722
2027	535,790
2028 and thereafter	 6,853,032
Total	\$ 9,235,818

Sub-lease agreement

In September 2022, the Organization signed an agreement with a tenant for the sublease of certain agreed upon sections of its office space. The sublease runs through October 2028. The sublease calls for the tenant to provide two months of security.

Notes to Financial Statements (continued) June 30, 2022 and June 30, 2021

Note 9 – Retirement plan

The Organization maintained a 403(b) plan for eligible employees, as defined by the plan, until the Organization changed to a Professional Employer Organization ("PEO") in August 2020. Effective August 31, 2020, eligible employees are able to contribute a portion of their compensation in accordance with the Internal Revenue Code to a 401(k) plan maintained by the PEO. The Organization may make discretionary contributions to the plan each year. Contributions to the plan totaled \$23,301 and \$8,764 for the 2022 and 2021 fiscal years, respectively.

Note 10 – Tax status

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"). In addition, the Organization has been determined by the Internal Revenue Service to be a publicly supported organization. Donors are eligible to receive the maximum charitable tax deduction for contributions permitted under the Code.