Financial Statements for the years ended June 30, 2023 and June 30, 2022



Certified Public Accountants

One Battery Park Plaza New York, NY 10004-1405 Tel: (212) 661 - 7777 Fax: (212) 661 - 4010

Independent Auditor's Report

To the Board of Directors National Alliance on Mental Illness of New York City, Inc.

Opinion

We have audited the accompanying financial statements of National Alliance on Mental Illness of New York City, Inc. (the "Organization"), which comprise the statement of financial position as of June 30, 2023 and June 30, 2022 and the related statement of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2023 and June 30, 2022, and the results of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Change in Accounting Principle

As discussed in Note 2 to the financial statements, the Organization has changed its method of accounting for operating leases as of July 1, 2022 due to the adoption of ASU 2016-02, Leases (Topic 842). Our opinion is not modified with respect to that matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

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Statement of Financial Position

Assets

	June	e 30
	2023	2022
Current assets		
Cash and cash equivalents	\$ 2,546,385	\$3,438,009
Investments, at fair value	-	16,413
Contributions receivable	377,972	457,000
Government grants receivable	98,753	-
Prepaid expenses and other assets	44,345	
Total current assets	3,067,455	3,911,422
Leasehold improvements and equipment, net	554,073	228,591
Right-of-use asset - operating leases, net	6,954,339	-
Security deposits	259,348	325,975
Total assets	<u>\$10,835,215</u>	\$4,465,988
Liabilities and Net Assets		
Current liabilities		
Accounts payable and accrued expenses	\$ 165,911	\$ 260,286
Deferred rent	_	152,742
Current portion of operating leases payable Total current liabilities	356,435	412.020
Total current habilities	522,346	413,028
Operating leases payable, net of current portion	6,879,576	
Total liabilities	<u>7,401,922</u>	413,028
Net assets		
Without donor restrictions		
Operations	2,598,293	2,692,960
Board designated	700,000	700,000
Total without donor restrictions	3,298,293	3,392,960
With donor restrictions	135,000	660,000
Total net assets	3,433,293	4,052,960
Total liabilities and net assets	\$10,835,215	\$4,465,988

See notes to financial statements.

Statement of Activities For Year Ended June 30, 2023 (with Summarized Comparative Information for June 30, 2022)

	• • • • • • • • • • • • • • • • • • •	2023		2022
	Without donor Restrictions	With donor Restrictions	Total	Total
Public support and revenue				
Grants and contributions	\$1,293,226	\$ 520,000	\$1,813,226	\$3,079,455
Special events, net of direct expenses of				
\$220,446 in 2023 and \$17,005 in 2022	1,771,758	-	1,771,758	1,420,253
Membership dues	4,713	-	4,713	710
Other	282,894	-	282,894	278,616
Net assets released from restrictions	1,045,000	(1,045,000)	_	
Total public support and revenue	4,397,591	_(525,000)	3,872,591	4,779,034
Expenses				
Program services	3,467,558	-	3,467,558	2,877,087
Supporting activities				
Management and general	572,090	-	572,090	504,377
Fundraising	453,110	_	453,110	326,716
Total expenses	4,492,758	<u></u>	4,492,758	3,708,180
Increase (decrease) in net assets				
before investment return	(95,167)	(525,000)	(620,167)	1,070,854
Investment return	500		500	(1,524)
Increase (decrease) in net assets	(94,667)	(525,000)	(619,667)	1,069,330
Net assets, beginning of year	3,392,960	660,000	4,052,960	2,983,630
Net assets, end of year	\$3,298,293	<u>\$ 135,000</u>	\$3,433,293	\$4,052,960

Statement of Activities Year Ended June 30, 2022

	Without	With	
	Donor	Donor	
	Restrictions	Restrictions	Total
Public support and revenue			
Grants and contributions	\$2,259,455	\$820,000	\$3,079,455
Special events, net of direct expenses of			
\$17,005	1,420,253	_	1,420,253
Membership dues	710	-	710
Other	278,616	-	278,616
Net assets released from restrictions	366,665	(366,665)	_
Total public support and revenue	4,325,699	453,335	4,779,034
Expenses			
Program services	2,877,087	-	2,877,087
Supporting activities			
Management and general	504,377	-	504,377
Fundraising	326,716		326,716
Total expenses	3,708,180		3,708,180
Increase in net assets			
before investment return	617,519	453,335	1,070,854
Investment return	(1,524)		(1,524)
Increase in net assets	615,995	453,335	1,069,330
Net assets, beginning of year	2,776,965	206,665	2,983,630
Net assets, end of year	<u>\$3,392,960</u>	<u>\$ 660,000</u>	<u>\$4,052,960</u>

Statement of Functional Expenses
Year Ended June 30, 2023
(with Summarized Comparative Information for June 30, 2022)

			2023	23		2022
			Supportin Management	Supporting Activities nagement		
		Program Services	and General	Fundraising	Total	Total
Expenses	nses					Time of
$^{-}$ $^{-}$	Payroll and related					
	Salaries and wages	\$ 1,717,625	\$ 168,790	\$ 248,667	\$2,135,082	\$1,594,063
	Payroll taxes and employee benefits	444,808	28,925	53,351	527,084	336,994
	Total payroll and related	2,162,433	197,715	302,018	2,662,166	1,931,057
Ō	Other					
	Events	304,178	I	253,971	558,149	331,748
	Consultants	229,223	232,838	27,020	489,081	466,126
	Equipment rental and maintenance	83,221	5,412	9,982	98,615	77,714
	Program supplies	18,377	1,195	2,204	21,776	47,830
	Occupancy	457,024	29,720	54,816	541,560	350,226
	Travel	6,690	ı	I	6,690	5,983
	Insurance	31,955	3,994	3,994	39,943	29,011
	Communications	80,340	5,224	9,635	95,199	54,511
	Postage	1,879	122	225	2,226	14,880
	Office supplies	20,572	1,338	2,468	24,378	21,079
	Sub-grant	1	ı	ı	ı	335,000
	Other	30,627	92,060	2,660	125,347	28,285
	Depreciation and amortization	38,039	2,472	4,563	45,074	31,735
	Total other	1,305,125	374,375	371,538	2,051,038	1,794,128
	Total expenses by function	3,467,558	572,090	673,556	4,713,204	3,725,185
Less:	_			0		
	on the statement of activities	1	I	220,446	220,446	17,005
	Total	\$3,467,558	\$ 572,090	\$ 453,110	\$4,492,758	\$3,708,180

See notes to financial statements.

Statement of Functional Expenses Year Ended June 30, 2022

		Supportin	Supporting Activities	
	Program Services	Management and General	Fundraising	Total
Expenses				
Payroll and related				
Salaries and wages	\$1,279,250	\$ 107,835	\$ 206,978	\$1,594,063
Payroll taxes and employee benefits	281,727	24,264	31,003	336,994
Total payroll and related	1,560,977	132,099	237,981	1,931,057
Other				
Events	283,923	ľ	47,825	331,748
Consultants	158,536	307,590	ı	466,126
Equipment rental and maintenance	64,969	5,595	7,150	77,714
Program supplies	39,986	3,444	4,400	47,830
Occupancy	292,789	25,216	32,221	350,226
Travel	5,983	I	ı	5,983
Insurance	23,209	2,901	2,901	29,011
Communications	45,571	3,925	5,015	54,511
Postage	12,440	1,071	1,369	14,880
Office supplies	17,622	1,518	1,939	21,079
Sub-grant	335,000	1	ı	335,000
Other	9,552	18,733	ı	28,285
Depreciation and amortization	26,530	2,285	2,920	31,735
Total other	1,316,110	372,278	105,740	1,794,128
Total expenses by function	2,877,087	504,377	343,721	3,725,185
Less: direct expenses of special events net with revenue	ı	ı	17 005	17 005
Total	\$2,877,087	\$ 504,377	\$ 326,716	\$3,708,180

See notes to financial statements.

Statement of Cash Flows

	Year l Jun	
	2023	2022
Cash flows from operating activities		
Increase (decrease) in net assets	\$ (619,667)	\$1,069,330
Adjustments to reconcile increase (decrease) in net assets	+ (,)	+ -, ,
to net cash provided by (used in) operating activities		
Depreciation and amortization	45,074	31,735
Unrealized loss on investments	11,915	2,711
Realized (gain) on investments	(12,415)	
Amortization of right-of-use asset – operating leases,	, , ,	
net	302,411	_
(Increase) decrease in assets	·	
Contributions receivable	79,028	(334,000)
Government grants receivable	(98,753)	28,963
Prepaid expenses and other assets	(44,345)	15,213
Security deposit	66,627	(321,200)
Increase (decrease) in liabilities		
Accounts payable and accrued expenses	(94,375)	79,039
Deferred rent amortization	-	152,742
Operating leases payable	(173,481)	
Net cash provided by (used in) operating		
activities	(537,981)	724,533
Cash flows from investing activities		
Proceeds from sales of investments	16,913	-
Additions to leasehold improvements and equipment	<u>(370,556)</u>	(202,977)
Net cash (used in) investing activities	(353,643)	(202,977)
Net increase (decrease) in		
cash and cash equivalents	(891,624)	521,556
Cash and cash equivalents, beginning of year	3,438,009	2,916,453
Cash and cash equivalents, end of year	<u>\$2,546,385</u>	\$3,438,009

Notes to Financial Statements June 30, 2023 and June 30, 2022

Note 1 – Nature of Organization

National Alliance on Mental Illness of New York City, Inc. (the "Organization") helps families and individuals affected by mental illness build better lives through education, support, and advocacy. As one of the largest affiliates of the National Alliance on Mental Illness, it works collaboratively with state and national affiliates and other stakeholders in the community to educate the public, advocate for legislation, reduce stigma, and improve the mental health system.

Note 2 – Summary of significant accounting policies

Net assets

The Organization's net assets consist of the following:

Without donor restrictions

Operations

Net assets without donor restrictions represents those resources that are not subject to donor restrictions and can be spent at the Organization's discretion.

Board designated

The Organization maintains a reserve of net assets that will provide cash flow security in the event of a temporary shortfall; accommodate unusual or unforeseen emergency cash requirements or temporarily seed projects in anticipation of grant or special supporting funds. As of June 30, 2023 and June 30, 2022 the reserve was \$700,000.

With donor restrictions

Net assets with donor restrictions consist of contributions that are restricted by the donor for a specific purpose or pertain to future periods. When a donor time restriction expires or the purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Cash equivalents

The Organization considers all highly liquid investments with original maturity dates of 90 days or less to be cash equivalents.

<u>Investments</u>

Investments are recorded at fair value.

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 2 – Summary of significant accounting policies (continued)

Fair value measurements

The Organization's investments are measured using Level 1 inputs, which are defined as quoted prices in active markets for identical assets that the reporting entity has the ability to access at the measurement date.

Government grants receivable

Government grants receivable consist of unreimbursed expenses under grant agreements between the Organization and federal, state and local governments.

Allowance for doubtful accounts

The Organization believes its receivables are fully collectible and an allowance for doubtful accounts is not necessary. Such estimate is based on management's experience, the aging of the receivables, subsequent receipts and the current economic conditions.

Leasehold improvements and equipment

Leasehold improvements and equipment are recorded at cost or at the estimated fair value at the date of gift, if donated. Purchases of leasehold improvements and equipment in excess of a nominal amount with a useful life of greater than one year are capitalized. Depreciation is being provided on the straight-line method over the estimated useful lives of the assets, which range from five to seven years for furniture, fixtures and equipment and three years for the website. Amortization is being provided on the straight-line method over the estimate useful life or the length of the lease, whichever is shorter.

Revenue recognition

Contributions received, including unconditional promises to give, are recorded as support with or without donor restrictions, depending on the existence or absence of donor restriction at the time of receipt or promise.

Donor-restricted contributions that have their restrictions met within the fiscal year they are received are reported as revenue without donor restrictions.

Grant revenue from government agencies (Federal, State, County, and City) and other grantors are recognized when compliance with the various grant requirements is achieved. Usually this occurs at the time the expenditures are made and any grant matching requirements are met. These revenues are restricted by the grantor to specific programs. Grantor funds received before the revenue recognition criteria have been met are reported as unearned revenue.

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 2 – Summary of significant accounting policies (continued)

Funding

The Organization derives its revenue primarily from cost reimbursement contracts from New York State and Nassau County, and contributions from individuals, corporations and foundations.

Funding contracts are often subject to audit by the applicable granting agencies. The possible disallowances by the granting agencies of any item charged to the program cannot be determined until such time when and if an audit occurs. Therefore, no provision for any potential disallowances that may result from such audits has been made in the accompanying financial statements. Management is of the opinion that any potential disallowances will not be material to the accompanying financial statements.

Contributed nonfinancial assets

A number of volunteers, including members of the Board of Directors, have donated significant amounts of their time in the Organization's program services, management and general services and fundraising campaigns. These donated services have not been recorded in the accompanying statement of activities because they do not meet the criteria for recording such services.

<u>Functional expenses</u>

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated between the program services and supporting activities benefited. Expenses attributable to more than one functional area are allocated based on time and effort.

Concentrations of credit risk

The Organization's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, cash equivalents and receivables. The Organization maintains its cash and cash equivalents balances with what it believes to be quality financial institutions. At times during the year, the Organization's cash balances exceeded the FDIC insurance limit. However, the Organization has not experienced any losses in such accounts to date. The Organization's management monitors the collectability of the receivables on an ongoing basis. The Organization believes no significant concentrations of credit risk exist with respect to its cash, cash equivalents and receivables.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from those estimates.

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 2 – Summary of significant accounting policies (continued)

New accounting pronouncement

Effective July 1, 2022, the Organization adopted FASB ASC 842, *Leases*. The new standard establishes a right of use ("ROU") model that requires a lessee to record a ROU asset, which represents the right to use a respective asset for the lease term, and a lease liability on the statement of financial position at the present value of the remaining future payments due under the lease. In connection with the adoption of FASB ASC 842, the Organization has recognized a net ROU asset of \$7,256,750 which is net of the deferred rent of \$152,742 and an operating lease liability of \$7,409,492 as of July 1, 2022. The Organization has elected to use a risk-free rate to discount its office lease to its net present value. The Organization's reporting for the comparative period presented in the financial statements is in accordance with previous lease accounting standards. The Organization has elected not to record leases with an initial term of 12 months or less on the statement of financial position.

Subsequent events

Management has evaluated events and transactions for potential recognition or disclosure through January 2, 2024, which is the date the financial statements were available to be issued.

Note 3 – Liquidity and availability of financial assets

The following is a summary of the Organization's financial assets as of June 30, 2023 and June 30, 2022, available for general operations within one year of the statement of financial position date:

	2023	2022
Cash and cash equivalents	\$2,546,385	\$3,438,009
Investments, at fair value	-	16,413
Contributions receivable	377,972	457,000
Government grants receivable	98,753	
Sub-total	3,023,110	3,911,422
Less: Board designated net assets	<u>(700,000)</u>	<u>(700,000)</u>
Total	\$2,323,110	\$3,211,422

The Organization strives to maintain a sufficient amount of cash and cash equivalents in the bank to cover six months of operations.

Note 4 – Investments

The following is a summary of the Organization's investments at June 30, 2023 and June 30, 2022:

		2023		2022
	Cost	Fair Value	Cost	Fair Value
Exchange traded fund				
Equities	\$ -	<u> </u>	\$ 4,498	\$ 16,413

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 5 - Leasehold improvements and equipment

The summary of leasehold improvements and equipment as of June 30, 2023 and June 30, 2022 is as follows:

	2023	2022
Leasehold improvements	\$ 392,548	\$ 149,038
Furniture, fixtures and equipment	542,528	415,482
Website	45,000	45,000
Sub-total Sub-total	980,076	609,520
Less accumulated depreciation and amortization	426,003	<u>380,929</u>
Net leasehold improvements		
and equipment	<u>\$ 554,073</u>	<u>\$ 228,591</u>

Note 6 – Net assets with donor restrictions

The following is a summary of the net assets with donor restrictions for the years ended June 30, 2023 and June 30, 2022:

		2	023	
	Balance at		Net Assets	Balance at
	June 30,		Released from	June 30,
	2022	Contributions	Restrictions	2023
Public Policy and Advocacy	\$ 150,000	\$ -	\$ (150,000)	\$ -
In Our Own Voice	10,000	20,000	(20,000)	10,000
Capital Project	500,000	250,000	(750,000)	-
General Operating Support		250,000	(125,000)	125,000
Total	\$ 660,000	\$ 520,000	<u>\$(1,045,000)</u>	\$ 135,000
		20	022	
	Balance at		Net Assets	Balance at
	June 30,		Released from	June 30,
	2021	<u>Contributions</u>	Restrictions	2022
Public Policy and Advocacy	\$ 65,000	\$ 300,000	\$ (215,000)	\$ 150,000
In Our Own Voice	11,665	20,000	(21,665)	10,000
Family Match	115,000	-	(115,000)	-
Ending the Silence	15,000	-	(15,000)	-
Capital Project		500,000		500,000
Total	\$ 206,665	\$ 820,000	\$ (366,665)	\$ 660,000

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 7 – Commitments

Operating lease liabilities

During August 2003, the Organization entered into an agreement to lease office space. The lease commenced on August 14, 2003 and in October 2018 was extended through October 2028. The lease calls for monthly payments of \$13,685 in the first year of the lease and increases 2.5% annually thereafter.

During March 2022, the Organization entered into a lease agreement for new office space commencing March 15, 2022 and expiring August 31, 2039 at an initial base monthly rent of \$27,352 increasing to \$58,297 during the final year of the lease. The Organization received a sixmonth rent abatement at the commencement of the lease with payments due to begin in September 2022. The Organization also received an additional rent abatement for eleven various periods throughout the lease.

In addition to the base annual rent, the Organization is required to pay its proportionate share of increases in certain operating costs of the landlord as outlined in the lease. In connection with the lease, the Organization paid a security deposit of \$247,788 to the landlord.

The following are the future minimum annual lease payments required at June 30, 2023:

Fiscal Year	 Amount_
2024	\$ 356,435
2025	509,972
2026	522,722
2027	535,790
2028	567,540
2029 and thereafter	6,284,786
Total	8,777,245
Less: present value adjustment	 1,541,234
Total operating lease	
liabilities	7,236,011
Less: current portion	 356,435
Long-term portion	\$ 6,879,576

The following is a summary of operating lease information for the year ended June 30, 2023:

Rent expense in 2023	\$ 457,868
Remaining lease terms	11.3 years
Discount rate	2.5%

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 7 – Commitments (continued)

Sub-lease agreement

In September 2022, the Organization signed an agreement with a tenant for the sublease of certain agreed upon sections of its office space. The sublease runs through October 2028. The sublease calls for the tenant to provide two months of security.

The following are the future minimum annual sub-lease payments required at June 30, 2023:

Fiscal Year	Amount	
2024	\$	107,256
2025		110,688
2026		113,179
2027		115,725
2028		118,329
2029		40,034
Total	\$	605,211

Note 8 – Retirement plan

The Organization has a 401(k) plan (the "Plan") maintained by its Professional Employer Organization. Eligible employees are able to contribute a portion of their compensation in accordance with the Internal Revenue Code. The Organization may make discretionary contributions to the Plan each year. Contributions to the Plan totaled \$25,693 and \$23,301 for the 2023 and 2022 fiscal years, respectively.

Note 9 – Tax status

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"). In addition, the Organization has been determined by the Internal Revenue Service to be a publicly supported organization. Donors are eligible to receive the maximum charitable tax deduction for contributions permitted under the Code.